**Sales Representative’s Follow-up Program**

**Date: 17/01/2021**

**Required Hardware**

1. Android Tablet (Huawei MediaPad T3 10 inches 32GB 2GB RAM) 3,420 LE
2. Tablet Cover & Screen Protector
3. Phone Line With Data Package (Vodafone)

**Web (Sales Users)**

1. User System Login
2. Show User Visits Schedule (Current Month)
3. Record New Visit
   1. Doctor Name, Visit Date Time, Notes, Gifts
   2. Product impression (Bad – Good - Excellent …etc.)
   3. Product Notes
4. Request
   1. Add new Doctor (Name, Address, Phone, Specialist, Work Time)
   2. Add new Area (Area Name)
   3. Add new Hospital

**VB.Net (Sales Admin)**

1. Sales Section Data (Delta1, Delta2 … etc.)
2. Sales Sections Admins
3. Governorates Data
4. Governorates Areas Data
5. Doctors Classis (A, B, C, Visits No. Per Month … etc.)
6. Doctors Specialties
7. Specialties Related Products
8. Doctors Data
9. Sales Users Data (User Name, Password, Phone … etc.)
10. Sales Users Doctors
11. Users Monthly Schedule Data
12. Hospitals Data
13. Hospitals & Related Doctors (Doctor Name, Position … etc.)
14. Users Resignation & Doctors Schedule Convert
15. Reporting System
    1. Doctors Data Report
    2. Hospitals Data Report
    3. Monthly Visits Schedule Follow-up Report
    4. Monthly Gifts Report
    5. Product Notes Report

**IT Department**

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